# ORGANIC FROM UKRAINE

# FACT SHEET

Thanks to the country's size (the biggest country within Europe with 603.6 thousand km<sup>2</sup>), geographical location and proximity to international buyers, widespread fertile black soils and diverse climate zones, Ukraine has all the prerequisites to gradually become a European centre of organic production.

2021

# WHY UKRAINE?



Most fertile soil in Europe: 33% of the world's black soil is in Ukraine. Ukrainian agricultural land is 1.16 the territory of Germany



**Ready for business:** UA exporters are trusted partners for already about 230 importing companies from Europe, North America and Asia



**EU neighbour:** direct flights to all European capitals within 2-3 hours. UTC+2 time zone



#### Trade openness:

18 free trade agreements including with the EU, EFTA, UK, Canada and Israel



**High quality:** tasty products of superb quality comply with the EU and other organic standards



**Easy and fast logistics:** shipment by land, sea and air. Fast developing warehousing infrastructure

### LET'S GET ACQUAINTED: ORGANIC SECTOR OF UKRAINE

Organic production and export development is one of the priorities for Ukraine. In 2021, the Ukrainian Government adopted the National Economic Strategy until 2030 which officially set a target to increase an organic agricultural land in Ukraine by 3% of the total area of agricultural lands of Ukraine (or near 1.3 million hectares). Another goal of the Strategy is to increase exports of organic products up to 1 billion USD by 2030.

# 467,980

ha land (organic and in-conversion)

Top-5

Ukraine is in Top-5 countries of the world with the highest increase of organic land (2019)

#### **ORGANIC OPERATORS INCREASE SINCE 2016**

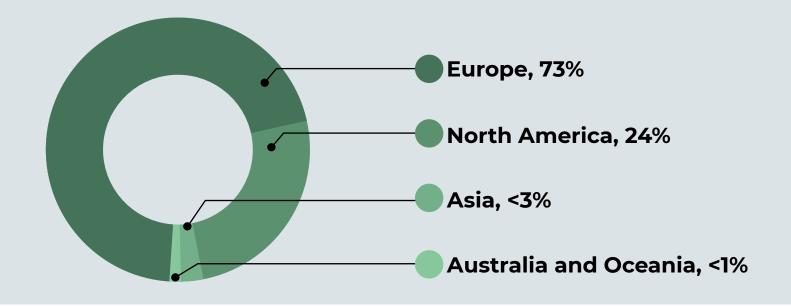


#### **ORGANIC EXPORT OF UKRAINE IN 2020:**

Over the last years, Ukraine has significantly strengthened its position as an exporting country of organic products and become an important supplier of organic products to the foreign markets. Today, Ukraine is the main supplier of organic products to the EU from Europe and No4 in the world.

- 332 thousand tons
- 204 million USD
- **60+** types of products
- **8%** of export growth in 2020 (in value)
- 40 countries

### DISTRIBUTION OF THE UKRAINIAN ORGANIC EXPORT BY REGION





**SPAIN** 

1.8 mln USD 3,500 tons

PORTUGAL

GREECE

## WHAT CAN YOU SOURCE FROM UKRAINE?



The majority of organic operators in Ukraine are certified according to the EU organic standard. In addition, Ukrainian organic operators are often certified according to the US National Organic Program (NOP) and/or Canada Organic Regime (COR), Bio Suisse (Switzerland), Naturland and Bioland (Germany), JAS (Japan), and KRAV (Sweden).



#### HOW CAN YOU CONNECT WITH UKRAINIAN SUPPLIERS?



Ukraine has a well-developed organic infrastructure and a wide range of stakeholders that can help you to connect with the Ukrainian organic suppliers.

The Entrepreneurship and Export Promotion Office (EEPO) is a state institution whose activities are aimed at contributing to the development and support of small and medium enterprises, supporting and promoting export of Ukrainian goods and services.

For foreign importers interested in finding Ukrainian business partners and suppliers, EEPO provides sourcing services at no charge. The EEPO's experts have access to various databases as well as associations which makes it possible to spot the right contacts for any foreign importer regardless of the industry of origin of the request. Looking for a Ukrainian partner? Take a look at the catalogue of Ukrainian suppliers: https://imp.export.gov.ua/sourcing Or contact our sourcing consultant at sourcing@epo.org.ua

- The Ukrainian Berries Association is a business association that combines all professional players of fruit and berry market. The members of Ukrainian Berries Association are exclusively legal entities which are specialized in the growing and processing berries and stone fruits, supplying planting material, plant protection products, material and technical cooperatives, resources. etc.; public organizations, educational institutions and other representatives of the sector. https://uaberries.com/en/
- Organic Ukraine NGO of certified organic producers unites only certified organic operators and has important partners for the organic business; it is established to create and develop the Ukrainian and international organic market. Today, the organization includes 65 organic producers. https://organicukraine.org.ua/en/home/

The Organic Federation of Ukraine was created in 2005 and promotes the organic movement in Ukraine, including not only the direct production, processing and export of organic products, but also the formation of the domestic market consumption, widespread dissemination of

organic farming values. The members of the Organic Federation of Ukraine include more than 100 entities and individuals, public and governmental research organizations. http://organic.com.ua/en/home/

- Organic Standard is the first Ukrainian national certification body that provides services in inspection and certification of organic production and trade. It was founded within the framework of the Swiss-Ukrainian project "Organic Certification and Market Development in Ukraine" in 2007. Nowadays, Organic Standard Ltd provides organic production certification all-round Ukraine, the Republic of Belarus and Kazakhstan. https://organicstandard.ua/en
- The Quality FOOD Trade Program aims to increase value addition in export and domestic trade from the organic and dairy sectors in order to contribute to the overarching goal of sustainable and inclusive growth in Ukraine. The Program is implemented under the leadership of the Research Institute of Organic Agriculture (FiBL, Switzerland) together with SAFOSO. https://qftp.org/en/
- OrganicInfo is a specialized information portal aimed at promoting organic production, organic food and a sustainable lifestyle.

https://organicinfo.ua/en/

International Charitable Organisation "Information Center "Green Dossier" is an information center that promotes principles of sustainable development their integration and into national policies and government programs by disseminating objective environmental and social information to mass media, local communities, government and business, involving them to practical action.

http://www.dossier.org.ua/en



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